



Suggestions for Application to Poverty and Homelessness Board

Please send your suggestions for Application to Poverty and Homelessness Board for the following categories below.

Please email your suggestions to:

Pearl Wolfe Human Services Supervisor
Lane County Human Services Commission
pearl.wolfe@co.lane.or.us

Voting Members

- ***Education/ Low Income***
- ***Faith Based/ Low Income***
- ***Philanthropic / Community Representative***
- ***Health Care / Community Representative***
- ***Business / Community Representative***
- ***Law Enforcement/ Community Representative***
- ***City of Eugene (elected or designee)***
- ***City of Springfield (elected or designee)***
- ***Lane County (elected or designee)***
- ***Rural Lane County (elected or designee)***
- ***Homeless or Formerly Homeless/Low Income Representative***
- ***Direct Services/Low Income Representative***

Ex Officio Members

- ***Department of Human Services***
- ***HACSA***
- ***Lane Workforce Partnership***
- ***St. Vincent DePaul***
- ***Veterans Affairs***

designation	name	org/agency	phone	e-mail

Pearl Wolfe
Lane County Human Services Commission
Human Services Supervisor
125 E. 8th Ave. , Eugene, OR 97401
541.682.4629 desk / 541.682.3760 fax
pearl.wolfe@co.lane.or.us

3.530 Poverty and Homeless Board

The Board provides advice to the Board of County Commissioners and the intergovernmental Human Services Commission with the goal of reducing and preventing poverty and homelessness in Lane County. It assists the development of the delivery of housing and services to meet the specific needs of people who are impoverished or homeless improving their stability. It assists to maximize the allocation of local, state and federal funds made available for this purpose. It serves as the administrative board for the Lane County Community Action Agency and as the oversight board for the Lane County Continuum of Care.

Its tasks shall include: participate in the development of the county's planning , implementation and monitoring of performance and evaluate outcomes of programs serving low-income and homeless persons; develop and review program policies and priorities; assure the coordination and implementation of a housing and human service system; review coordinated assessment system for service access; review and approve privacy, security, and data quality plans, policies and procedures, and performance measures for the Human Services Management Information System; review the process for performance improvement ;participate in a point-in-time count of homeless persons that is conducted at least biannually; review an annual gaps analysis that is conducted of homelessness needs and services; develop program and financial priorities for the distribution of public funds; assure a collaborative, fair, and transparent process for developing priorities for projects to be submitted in grant applications to funders; and, review the efficiency and effectiveness of funding expenditures for funded activities

STAFFING: Department of Health and Human Services

MEETS: Monthly, or as needed

TERM: 1 year, public officials, 3 years, others, ending June 30.

MANDATED: 42 USC 11302, 24 CFR 578.7, ORS 458.505

MEMBERSHIP: (12) The Board shall consist of twelve voting members appointed by the Lane County Board of Commissioners. Representation shall be as follows: A third of the members shall be public officials currently serving or their designees; a third of the members shall be representatives of low income persons in Lane County selected democratically; a third of the members shall represent business, law enforcement, the private philanthropic sector, faith-based organizations, education, healthcare or other major groups of interest in the community.

Public officials shall consist of one Lane County Commissioner, one City of Eugene, one City of Springfield and one rural Lane County elected official. The Board shall also consist of non-voting ex-officio participants representing governmental agencies and departments that are responsible for housing, employment, health and human services and public welfare and continuum of care grant co-applicants.

source: the Lane Manual

Suggestions for Application to Poverty and Homelessness Board

design. & slot#	name	org/agency	phone	e-mail
Education/ Low Income				
1				
2				
3				
4				
5				
Faith Based/ Low Income				
1				
2				
3				
4				
5				
Philanthropic / Community Representative				
1				
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Health Care / Community Representative				
1				
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5				
Business / Community Representative				
1				
2				
3				
4				
5				
Law Enforcement/ Community Representative				
1				
2				
3				
4				
5				

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Lane County (elected or designee)				
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Homeless or Formerly Homeless/Low Income Representative				
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Direct Services/Low Income Representative				
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<i>Suggestions for Application to Poverty and Homelessness Board</i>				
design. & slot#	name	org/agency	phone	e-mail
Ex Officio				
Department of Human Services				
1				
2				
3				
4				
5				
HACSA				
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Lane Workforce Partnership				
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St. Vincent dePaul				
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Veterans Affairs				
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Lane County

Homeless Households with Children

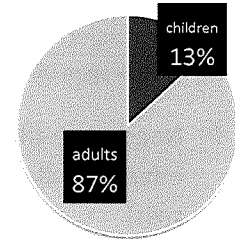
In Lane County, all programs funded by the Lane County Human Services Division and/or participating in HMIS as part of the Continuum of Care track clients and services in ServicePoint which is a web-based, secure management information system.

In the past 12 months:

- 47,741 clients in 27,662 households received services in Lane County
 - 21,962 clients were in households with children
 - 11,018 clients were homeless
 - 3,373 homeless clients were in households with children
 - 1,447 were homeless children under 18

0-5 yrs	462
6-11 yrs	440
12-17 yrs	545

13% of Homeless Persons served in past 12 months were children



Homeless Families (3,373 people in 1,231 households)

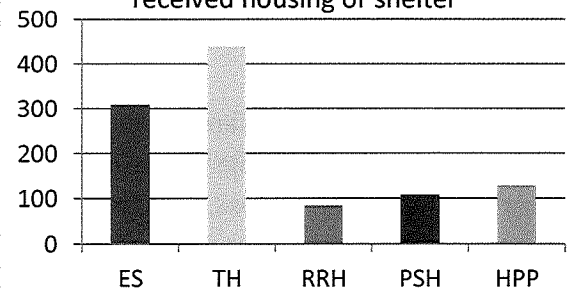
- Over the period of a year, 11,018 people experienced homelessness in Lane County. 31% or 3,373 are people living in families with children. (Lane County's ServicePoint HMIS)
- On any given day about 1,700 people are homeless in Lane County. 1,100 are unsheltered and 600 are in emergency shelters or transitional housing. (Lane County One Night Sheltered and Unsheltered Count Jan 2013)
- Nationally, 37% of the homeless people are in families with children. (National Alliance to End Homelessness)
- 836 people in families with children were staying in a place not meant for habitation prior to receiving services (camping, car, bridge, shed, outdoors) (25%)
- 540 people in families with children were staying at an emergency shelter prior to receiving services (15%)
- 92 of the families with children include a US Military Veteran (7%)
- 661 of the people in families with children had disability (20%)
- 450 of the people in families with children had a recent domestic violence experience (13%)

Housing & Shelter Provided in Last 12 Months:

27% of homeless people in families who came in for services were provided shelter and/or housing. (913 of 3,373 people)

- 309 people in 107 families received Emergency Shelter*
- 439 people in 138 families received Transitional Housing for Homeless Persons
- 85 people in 26 families received Rapid Rehousing
- 108 people in 40 families received Permanent Supportive Housing for Homeless Persons
- 129 people in 36 households received Homeless Prevention

Individuals in homeless families who received housing or shelter



Facts about Homelessness

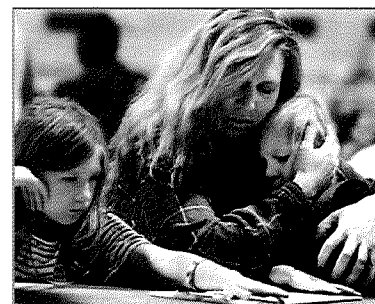
- ❖ 2,062 students in Lane County were reported to be homeless in the 2012-13 school year (Oregon Department of Education News Release- 11/21/2013)
- ❖ Homeless students have lower levels of academic performance than their peers.

	All Students	Economically Disadvantaged Students	Homeless Students
Math	63%	50%	39%
Reading	72%	59%	52%
Science	66%	53%	45%

Oregon Department of Education News Release- 11/21/2013

- ❖ Nearly one-fifth of homeless children repeat a grade in school and 16% are enrolled in special education classes – rates 100% and 33% higher than housed children. (Institute of Children & Poverty, 2001)

- ❖ Typically, families become homeless as a result of some unforeseen financial crisis - a medical emergency, a car accident, a death in the family - that prevents them from being able to hold on to housing. (National Alliance to End Homelessness)
- ❖ Homeless children suffer more health problems than housed children: 38% of children in homeless shelters have asthma, middle ear infection prevalence is 50% higher than the national average, and over 605 of homeless children are under-vaccinated (Redlener & Johnson, 1999)
- ❖ 81% of the homeless households were below 50% of the Federal Poverty Level (FPL) Guidelines (A household of three is below 50% of the FPL with a monthly income of less than \$814). 16% of the homeless households were between 51% and 125% FPL. (LC ServicePoint HMIS)



A household of...	household size				
	1	2	3	4	5
with an income at or below 50% of the FPL*	\$ 479	\$ 647	\$ 814	\$ 982	\$ 1,149
can't afford housing at the 2014 Fair Market Rent (FMR)** amounts in Lane County	unit size				
	Efficiency	1 bedroom	2 bedroom	3 bedroom	4 bedroom
	\$ 496	\$ 621	\$ 834	\$ 1,200	\$ 1,409

* The incomes are represented at 50% of the Federal Poverty Level

** Fair Market Rent* (FMR) is a federal table calculated for gross rent (rent and utilities except telephone.)

- ❖ Mental Illness and Lengthy or Repeated Homelessness- Chronically homeless people are among the most vulnerable people in the homeless population. They tend to have high rates of behavioral health problems, including severe mental illness and substance abuse disorders, conditions that may be exacerbated by physical illness, injury or trauma. Consequently, they are frequent users of emergency services, crisis response, and public safety systems. Research shows that, for chronically homeless individuals, stable housing is an essential component of successful recovery. (National Alliance to End Homelessness)

Eugene Mission Policy Changes Synopsis

Scenario	Former Mission Policy	New Mission Policy
Guest check in	24 x 7	9:00 a.m. - 9:00 p.m. and not during posted Center closure hrs
Men's Center Capacity	350	285
Women's Center Capacity	60	60
Mothers & Children's Center Capacity	34	15
Cost to stay at Mission	\$2.00 after 3 days or 2 hour chore	1-2 hour daily chore for everyone
New guest - arrives at Mission under influence	Explain policy/send away or to Buckley	Same
Existing guest comes to Mission under influence or found to be in possession of alcohol or drugs	Disallowed for 7; 30; or 60 days or indefinite	Disallowed for 90 days alcohol; 180 days drugs
Drug and Alcohol Testing	No tests; but if suspicion of use or smell of alcohol guest was disallowed per above	Will test if suspected of use; or random tests
Baggage Check Policy	Mission has right to check bags; if guest refuses, they are asked to leave	Same + random bag checks by 2 staff
Voluntary Mission "Program"	"Work Therapy" Task Program; Small weekly stipend paid to participants; 100+ participants; indefinite duration for program participation	Christian Discipleship/Life Skills/Support Groups/Service; No \$ stipend paid; 35 participants; 1 year duration with transition period of 1-6 months anticipated for some grads
Chapel Attendance when staying at Mission	Mandatory	Voluntary
# Staff	22 FTE	25 FTE
Hours Covered by Staff	On certain days and in some centers, no staff coverage 11:00 p.m. - 8:00 a.m.; light weekend coverage; Centers "staffed" during those times by long-term guests	24 x 7 staff coverage



In summary, effective August 1, 2013 the following changes will be implemented at the Eugene Mission.

Sober

- Zero tolerance of drugs/alcohol
- 90-day disallow for alcohol; 180-day disallow for drugs
- Random search of baggage and belongings
- Random drug and alcohol tests
- Launch of new "Life Change Program"

Safe

- 24 x 7 staff coverage of all centers
- Increased staff-to-guest ratio
 - Men's Center – 285 current capacity
 - Women's Center - 60 current capacity
 - Mothers & Children's Center – 15 current capacity
- 9:00 a.m. – 9:00 p.m. admission for new guests
- Center closure hours
 - Men – closed daily 1:00 p.m. – 4:00 p.m.
 - Women – closed daily 2:00 p.m. – 4:00 p.m.
 - Mothers & Children – closed Saturday/Sunday 9:00 a.m. – 3:30 p.m.

Service-oriented

- All guests will be assigned a daily chore in exchange for staying the night
- All "Life Change Program" members will serve 4 hours per day
- No \$2.00 charge for staying at the Eugene Mission

Spirit-led

- Voluntary attendance at 7:00 p.m. chapel services
- 7:00 p.m. – 8:00 p.m. "quiet hour" for those not attending chapel services

New guests should call ahead to determine if there is room in the centers and to be placed on a waiting list if the center is full. Further, we will be limiting the hours for receiving new guests to between the hours of **9:00 a.m. to 9:00 p.m.** (in addition to the center closure hours listed below.)

Each Center will be closed for the following hours:

- Men's Center – Closed between 1:00 p.m. – 4:00 p.m. each day
- Women's Center – Closed between 2:00 p.m. – 4:00 p.m. each day
- Mothers & Children's Center – Closed between 9:00 a.m. – 3:30 p.m. Saturday/Sunday

❖ **Service-Oriented.**

- **Guests:** In the past, we have charged our guests \$2.00 after the first three nights; or, they could do a chore to earn a bed voucher. We are pleased to announce that we have now eliminated the \$2.00 charge. Instead, with the intent to give every guest the dignity of contributing to and caring for their temporary home, we will ask every able-bodied guest to perform a daily household "chore" at the Mission.
- **Life Change Program Members:** Decades ago, the Eugene Mission instituted a "work therapy" program, whereby guests volunteered to work for 8 hours per day around the Mission and in the newspaper recycling program in exchange for their stay and a small weekly stipend. We have determined that though this work therapy program kept people "busy," it did not help them "get well" nor give them life skills to help them move on from the Mission. The work therapy program and newspaper recycling program have now ended, and the new one-year "Life Change Program" has been established. Those enrolled in the "Life Change Program" will serve the Mission 4 hours per day in addition to a full schedule of classes, Bible studies, counseling, and support group participation, with the goal to help those enrolled to transition back to society upon completion.
- **Volunteers:** We welcome volunteers to the Eugene Mission! They have become a valuable asset to the operations, and we are actively recruiting more volunteers.
- **Social Service Agencies.** We have partnered with many social service agencies to operate from our "Community Services Hub" to serve our mutual clients. We are thankful for White Bird Clinic, Goodwill, the Veteran's Administration, St. Vincent de Paul, Shelter Care, Catholic Community Services, Willamette Family Services, CAFA, and so many others who utilize the Mission's Hub. These services will continue and will expand.
- **Churches:** Churches have been the cornerstone of support and service at the Eugene Mission for its entire history. Their role will expand as we call on them to play vital roles in our new Life Change program.
- **Donors:** Our faithful supporters continue to provide their "service" in the form of funds for the operation of this ministry. Now, more than ever, our donors are key partners in the future of the Eugene Mission.
- **Staff and Leadership:** Though small in numbers, the Eugene Mission staff is committed to serve our guests with God's kindness, love and compassion and to being good stewards of the funds entrusted to us.
- **Board of Directors:** Our volunteer board guides, directs and supports our entire program with board members serving as key ambassadors in the community on behalf of the Mission.

❖ **Spirit-Led.** The Eugene Mission is enthusiastically Christian. We offer food, bed, gospel and restoration because of the love that Christ has given to those who serve here. We strive to live out the biblical directive to "love God and love our neighbors as ourselves." To that end, in addition to meeting practical needs, we share God's love and message of hope by offering chapel services and Bible studies, as well as a number of Christ-centered recovery groups and other support groups. Effective August 1, chapel attendance at the Eugene Mission is **voluntary** for guests. We trust God to draw whom He will to chapel services. We expect that many, if not most, of our guests will choose to attend these services to learn about God's wonderful love for them. There will be a 7:00 p.m. "quiet hour" each night for those who do not choose to attend chapel.

Following is a snapshot summary of these new changes. Join us in prayer for more funding at the Eugene Mission so that we can serve even more of the homeless among us!



Eugene Mission
Program Services Changes - Effective August 1, 2013

After much prayer and God-led discernment, we are excited to announce some key changes the Eugene Mission is making effective August 1, 2013. We will continue to offer “hope to the homeless” in the form of “food, bed, gospel, and restoration” but with a refined focus and with the launching of our new “Life Change Program.” Our array of services and Mission culture will further integrate and reflect these characteristics:

❖ Sober

❖ Safe

❖ Service-Oriented

❖ Spirit-Led

❖ Sober. The great majority of our guests are recovering alcoholics and addicts who want to stay sober. Therefore, we have determined that the best way we can serve them is to have a strong policy prohibiting drugs and alcohol. Our ministry will be focused on those who truly want to stay sober rather than those who choose to continue in their addictive lifestyle. We have enhanced our policies to protect our guests from the triggers of the sight or smell of alcohol or drugs. The following policies strengthen this resolve:

- Zero tolerance for alcohol and drugs on Mission grounds. This includes even the smell of alcohol on someone’s breath.
- 90-day disallow for alcohol use/coming to the Mission under the influence
- 180-day disallow for drug use/coming to the Mission under the influence
- Random search of baggage or personal belongings
- Random drug and alcohol testing
- Proactive cooperation with law enforcement to ensure a drug-free facility
- We have launched a new year-long Christ-centered “Life Change Program” that will help those who are truly ready for a “life change.” This program is designed to give men and women tools to lead them from homelessness back into society. Program components include addiction relapse prevention, support groups, Bible studies, physical fitness, job skills training, transitional housing guidance, etc. Community and church volunteers, as well as our staff, are eager to see what God will do through this new Life Change Program.

❖ Safe. Over the past couple of years, the number of guests arriving and staying at the Eugene Mission has grown to an unmanageable and unsafe level, especially with the increase in both the criminal backgrounds and severity of mental illness of our guest population. While our heart is to serve everyone who needs help, realistically, our tiny staff of 22 squarely faced its limitations. We did not have 24x7 coverage of the facility with staff, but instead, relied on seemingly responsible long-term guests to supervise overnight. We have ascertained that this is not only unacceptable, but unsafe. To safely manage, serve and minister to our guests, we have determined that we need to increase our staff-to-guest ratio. We have been actively recruiting volunteers, and we recently rearranged schedules and added part-time staff members to a total of 25 FTE so that we now have 24x7 staff coverage in all centers. This effort to provide staff 24x7 has stretched our current resources to the limit. As funding grows, we will responsibly increase staffing, which in turn, will increase the number of guests we are able to serve. For now, the capacity of guests we will be serving in each center is the following:

- **Men’s Center** – 285 (eventual future target 350)
- **Women’s Center** – 60 (eventual future target 110)
- **Mothers & Children’s Center** – 15 (eventual future target 40)
- **Total Guest Capacity** – 360 (eventual future target of 500)



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Lane County Addresses Poverty & Homelessness

Lane County Human Services Division
Department of Health and Human Services

October 29, 2013



Overview

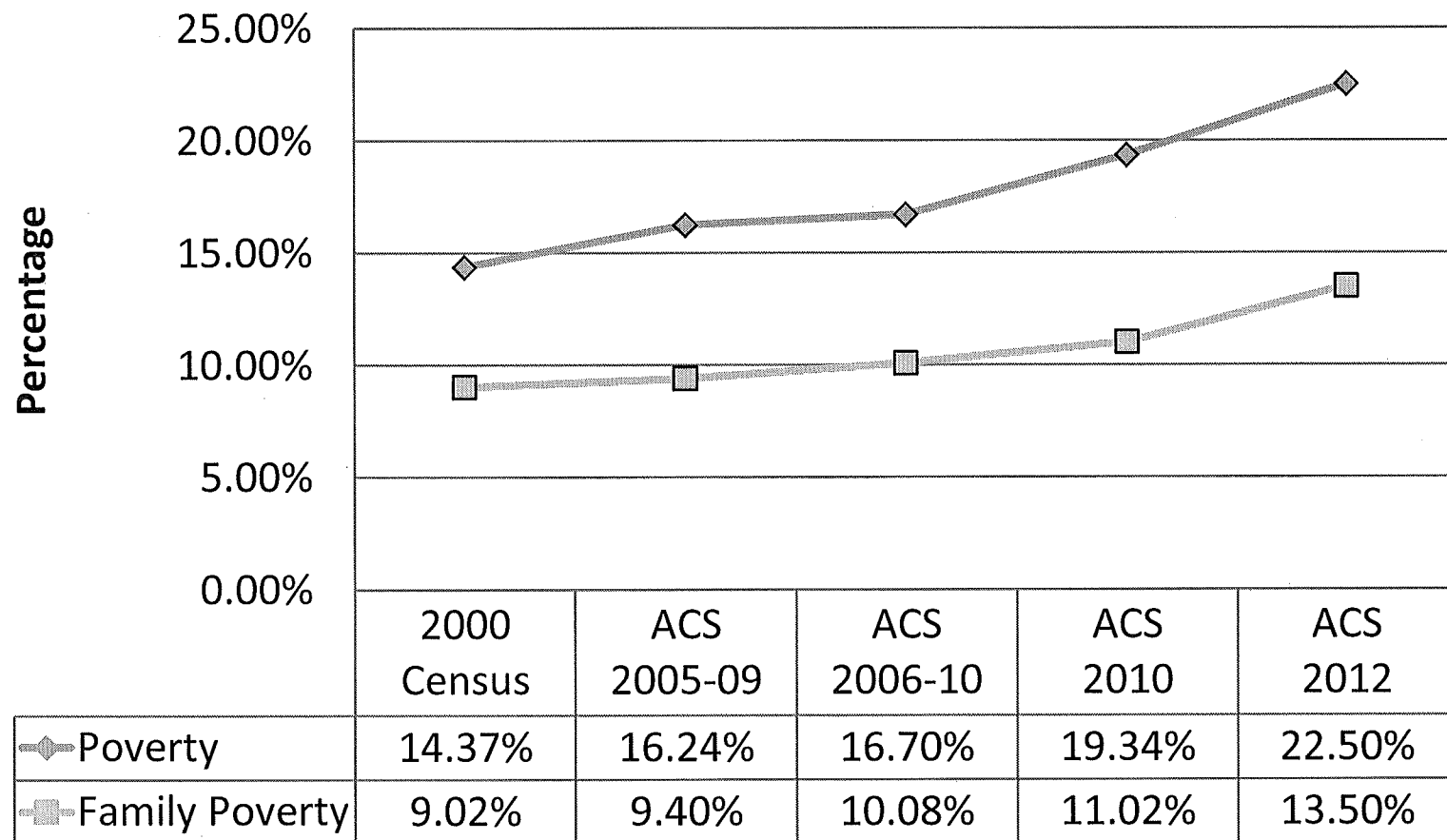
- Poverty and homelessness trends in Lane County
- Partnerships to reduce poverty and homelessness
- Strides made towards impacting poverty and homelessness
- Recommendation to create a Poverty and Homelessness Board

Trends



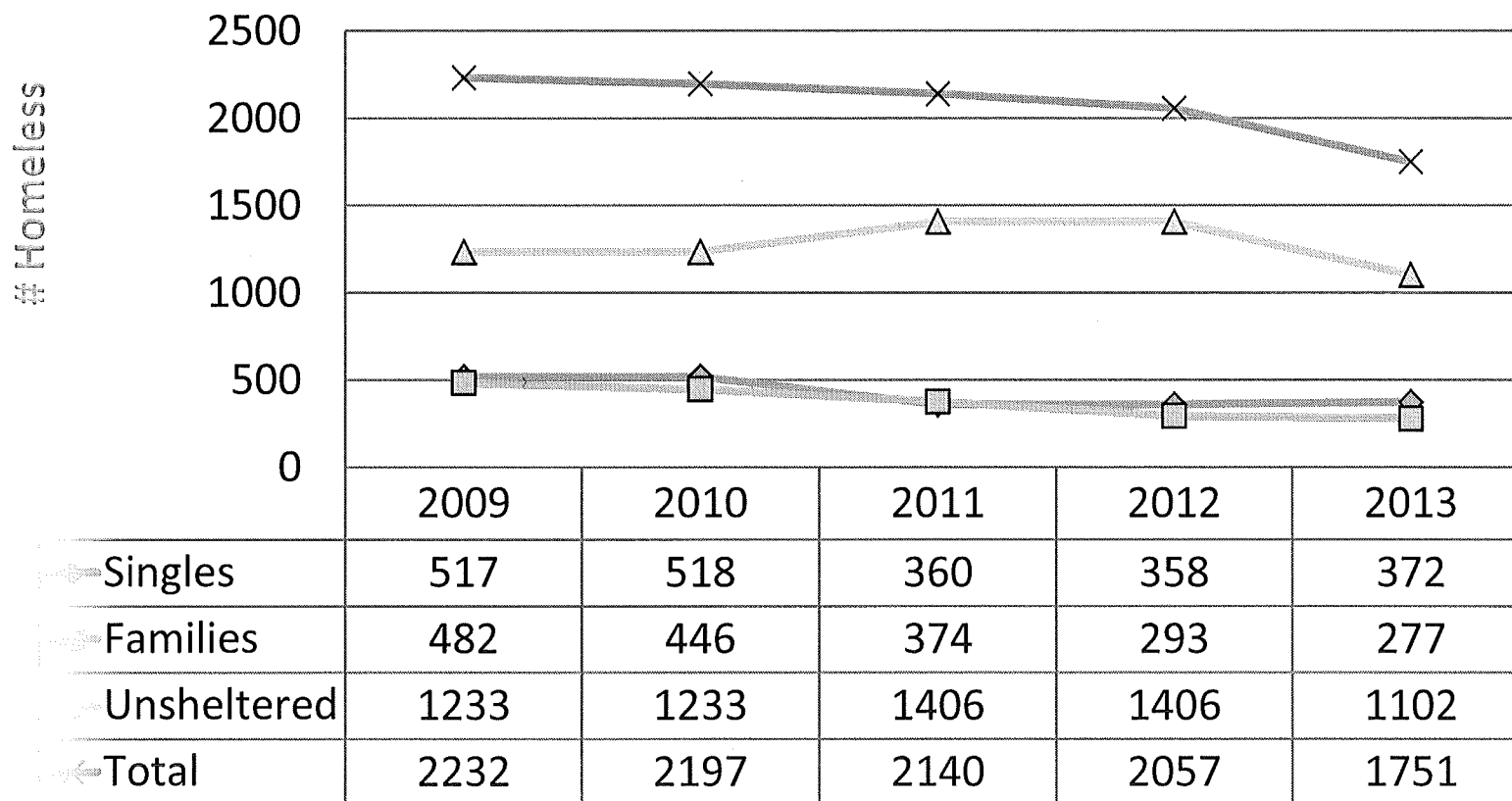
Trends

Poverty in Lane County



Trends

Homeless Point in Time Count



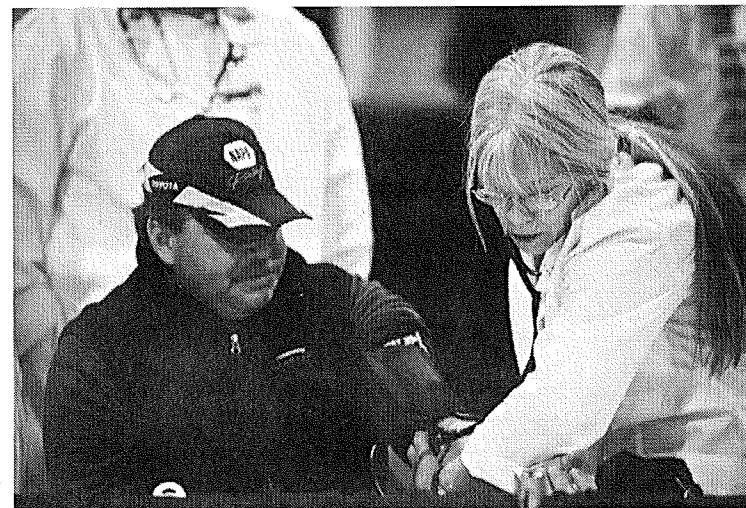
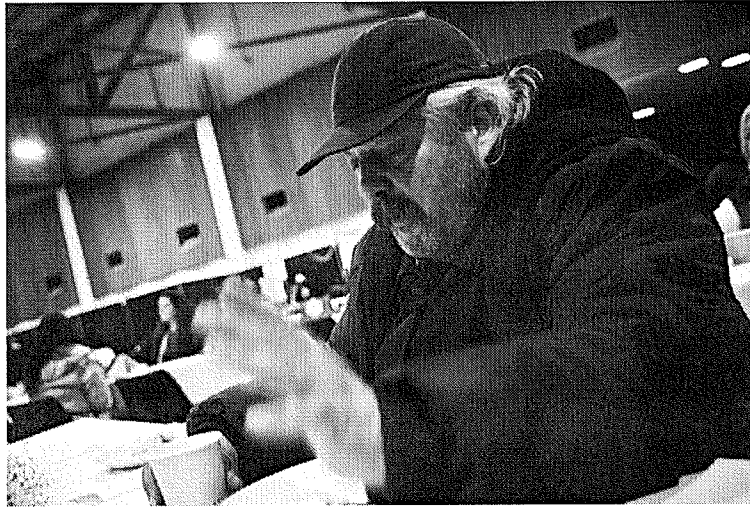
Homeless Bed Inventory

All Year-Round Beds						
			w/Children	w/o Children	Chronic	Total
Emergency Shelter			77	359		436
Transitional Housing for Homeless			215	55		270
Permanent Supportive Housing			77	173	87	337
TOTAL Beds			369	587	87	1043

Unmet Need Estimate

	Additional Need for Year-Round Beds/Units					
	Needed Beds for Households with Children	Needed Units for Households with Children	Needed Beds for Adult Only Households	Needed Beds for Children Only Households	Needed Units for Children Only Households	Total Needed Year- Round Beds
Emergency Shelter	78	42	660	8	7	745
Transitional Housing	85	31	165	16	15	266
Permanent Supportive Housing	60	21	173	2	2	234
Total Need	222	93	997	25	24	1,244

Partnering to Meet Needs



Partnership Impacts

- 39,253 individuals served through the Lane County Human Services Division subcontracted programs
- 10,857 individuals who were homeless received human services through the Lane County Human Service Division funded programs in calendar year 2012
- 2,159 individuals served through Lane County Human Services Division Supportive Housing Programs
- 13,365 visits for homeless patients in 2012 the Community Health Centers of Lane County at an estimated value of \$1,092,584
- 2,262 homeless students and their families were provided support by Homeless School Liaisons

Strides

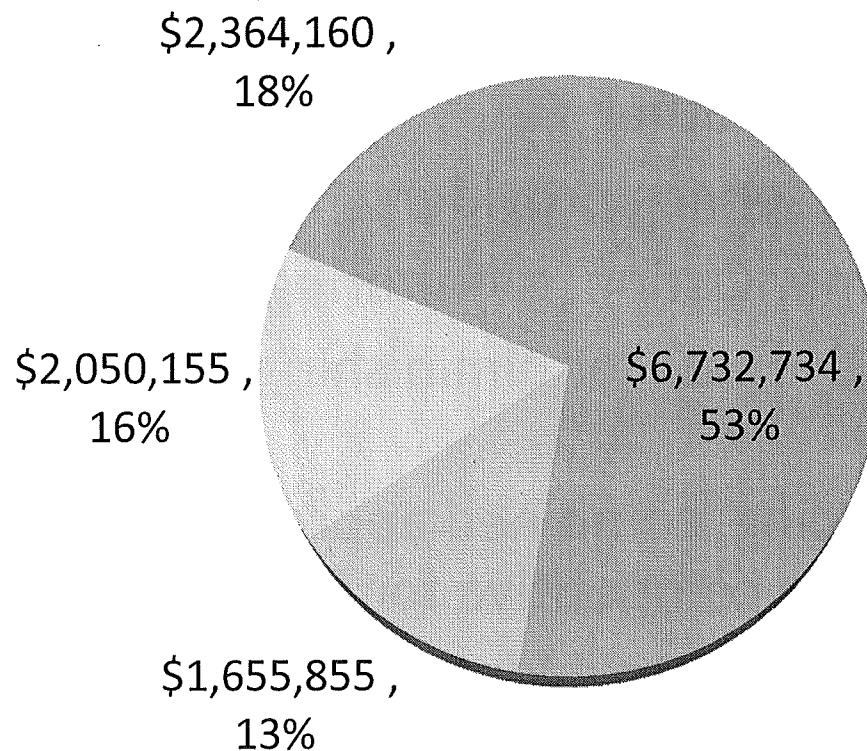
- Increased grant by \$192K for transitional housing for homeless families and singles
- New \$92K rapid rehousing grant awarded for homeless singles with acute conditions needing medical respite on hospital release
- New \$34K homeless planning grant awarded for system development
- Fully implemented Human Services Management Information System w/20 agencies:102 programs
- Pilot for Coordinated Entry System for families (intake, assessment, referral, and placement in housing)
- Bundling of resources for efficiency and effectiveness

Strengths of Partnerships

- Better serve the community through coordinated investments
 - Supportive Housing and Human Service investments need to complement each other
- More efficient process for service providers
 - Combined RFP's, communication, monitoring
- Ensure regional competitiveness for diminishing resources
 - Federal funding is reducing, combined approach makes Lane County more competitive for funding
- Enhance regional cooperation to address needs of homeless and low-income citizens

Human Services Funding

Human Services Division FY 13-14



- Federal
- State
- Local GF
- Local Other

Looking Forward



Governance

- Federal Hearth Act requires new homeless Continuum of Care Board
- Proposal:
 - Combine two boards:
 - Community Action Advisory Board
 - Continuum of Care Board
 - Create the Poverty and Homeless Board to act as a single advisory group for Lane County's Continuum of Care
 - Enhance coordination between County human services, housing, employment and training, health care and State of Oregon DHS

Role: Poverty and Homeless Board

- Functions
 - Develop a plan to promotes reducing and preventing homelessness and causes and conditions of poverty
 - Make recommendations about funding priorities for supportive housing and human services
 - Evaluate proposals for funding supportive housing and human services
 - Provide guidance and recommendations for the Human Services Division program implementation
 - Represent the diverse constituents that make up Lane County's Continuum of Care

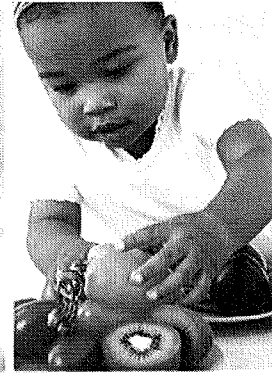
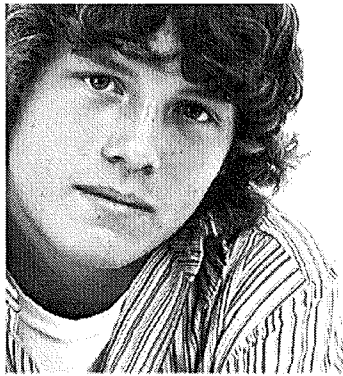
Board Structure

- 12 members
 - 4 elected officials or their designees, one each, designated by Lane County and the Cities of Eugene and Springfield and a rural Lane County elected official
 - 4 citizen participants will represent low-income people in Lane County, including a currently or formerly homeless person
 - 4 community representatives , which may include: business, law enforcement, the private philanthropic sector, faith-based organizations, education, and healthcare

Board Structure

- Ex-Officio participants representing governmental departments and Continuum of Care grant co-applicants, as follows:
 - The director of the Housing and Community Service Agency or their designee
 - The director of the Workforce Partnership or their designee;
 - The director of the Veterans Administration Homeless Reintegration Program or their designee
 - The director of the Oregon Department of Human Services District 5 or their designee
 - The director of St. Vincent DePaul or their designee

Questions



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PACIFIC OFFICE AUTOMATION

The Northwest's own, the nationally recognized copier company

TOTAL IMAGE MANAGEMENTSM

Agreement # _____

EQUIPMENT

Equipment Model & Description

Serial Number

Accessories

Konica Minolta C554

(2) Konica Minolta C224

☐ See attached schedule for additional Equipment / Accessories

Equipment Location (if different from Billing Address) _____

SUPPLIER

Pacific Office Automation, Inc.

Name

911 International Way

Address

Springfield

OR

97477

City

State

Zip

YOU HAVE SELECTED THE EQUIPMENT. THE SUPPLIER AND ITS REPRESENTATIVES ARE NOT OUR AGENTS AND ARE NOT AUTHORIZED TO MODIFY THE TERMS OF THIS AGREEMENT. YOU ARE AWARE OF THE NAME OF THE MANUFACTURER OF EACH ITEM OF EQUIPMENT AND YOU WILL CONTACT EACH MANUFACTURER FOR A DESCRIPTION OF YOUR WARRANTY RIGHTS. WE MAKE NO WARRANTIES TO YOU, EXPRESS OR IMPLIED, AS TO THE MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, SUITABILITY OR OTHERWISE. WE PROVIDE THE EQUIPMENT TO YOU AS-IS. WE SHALL NOT BE LIABLE FOR CONSEQUENTIAL OR SPECIAL DAMAGES.

YOUR PAYMENT OBLIGATIONS ARE ABSOLUTE AND UNCONDITIONAL AND ARE NOT SUBJECT TO CANCELLATION, REDUCTION OR SETOFF FOR ANY REASON WHATSOEVER. THIS AGREEMENT SHALL BE GOVERNED BY THE LAWS OF OREGON. YOU CONSENT TO THE JURISDICTION AND VENUE OF FEDERAL AND STATE COURTS IN OREGON.

BY SIGNING THIS AGREEMENT, YOU ACKNOWLEDGE RECEIPT OF PAGE 2 OF THIS AGREEMENT, AND AGREE TO THE TERMS ON BOTH PAGES 1 AND 2. ORAL AGREEMENTS OR COMMITMENTS TO LOAN MONEY, EXTEND CREDIT OR TO FORBEAR FROM ENFORCING REPAYMENT OF A DEBT INCLUDING PROMISES TO EXTEND OR RENEW SUCH DEBT ARE NOT ENFORCEABLE. TO PROTECT YOU AND US FROM MISUNDERSTANDING OR DISAPPOINTMENT, ANY AGREEMENTS WE REACH COVERING SUCH MATTERS ARE CONTAINED IN THIS WRITING, WHICH IS THE COMPLETE AND EXCLUSIVE STATEMENT OF THE AGREEMENT BETWEEN US, EXCEPT AS WE MAY LATER AGREE IN WRITING TO MODIFY IT.

BOTH PARTIES AGREE TO WAIVE ALL RIGHTS TO A JURY TRIAL.

OWNER (We, Us)

Pacific Office Automation, Inc.

By: _____

Name: _____

Title: _____

Date: _____

TRANSACTION TERMS

Minimum Monthly Payment 884.03
(plus applicable taxes)

Term 60 months

Image Type

Minimum Number
of Images

Excess Per
Image Charge

Black & White Images

3948 C552/1442 C224

.0065/.008

Color Images

2620 C552/by usage C224

.045/.065

Scanned Images

Faxed Images

Excess Per Image Billing Preference (monthly if not checked)

☐ Monthly ☐ Quarterly ☐ Semi-Annually ☐ Annually

The following additional payments are due on the date this Agreement is signed by you:

SECURITY DEPOSIT \$ _____

ADVANCE PAYMENT **\$ _____

(plus applicable taxes)

*Applied to: ☐ first ☐ last

DOCUMENT FEE \$75.00 (included on first invoice)

CUSTOMER (You)

Lane, County of

Full Legal Name

796 W 13th

Billing Address

Eugene

OR

97402

City

State

Zip

541-628-7317

Contact Name

Phone

E-mail Address

By: X

[Signature]

Signature of Authorized Signer

Name

Rochelle Bivens

Please Print

Title

Dir. of Marketing

Date

10/21/13

Fed Tax ID

93 6002303

Date of Signature

Unconditional Personal Guaranty

In consideration of Owner entering into this Agreement, the undersigned unconditionally and irrevocably guarantees to Owner, its successors and assigns, the prompt payment and performance of all existing and future obligations of Customer to Owner, including this Agreement. I agree that (a) this is a guaranty of payment and not of collection, and that Owner can proceed directly against me personally without resorting to any security or seeking to collect from Customer, (b) I waive all suretyship defenses including impairment of collateral, failure to properly perfect a security interest in the collateral, and all notices, including those of protest, presentment and demand, (c) Owner may renew, extend or otherwise change the terms of this Agreement without notice to me and I will be bound by such changes, and (d) I will pay all of Owner's costs of enforcement and collection, including reasonable attorneys' fees and costs. This guaranty survives the bankruptcy of Customer and binds my administrators, successors and assigns. My obligations under this guaranty continue even if Customer becomes insolvent or bankrupt or is discharged from bankruptcy and I agree not to seek to be repaid by Customer in the event I must pay Owner, until you have been paid all amounts owed. This guaranty shall be governed by the laws of Oregon. I consent to the personal jurisdiction and venue of federal and state courts in Oregon. Based on Owner's mutual agreement set forth above, I WAIVE ALL RIGHTS TO A JURY TRIAL.

Printed Name:

Page 1 of 2

By: _____

Individually

POA 1872(a)R12 05/04

Equipment Delivery and Acceptance Receipt

The undersigned does hereby acknowledge the complete and satisfactory delivery and installation of the Equipment lease from Pacific Office Automation Inc. The undersigned does further acknowledge that Lessor has made no warranties expressed or implied regarding the equipment; that our obligation to Lessor or its assignees as set forth in the aforementioned lease are free of any and all claims, counter, defenses, or set-offs.

Equipment: Konica Minolta C554
(2) Konica Minolta C224

Lane, County of
(Full Legal Name of Lessee)

by: 
(Authorized Signature)

RACHEL BIVENS
(Print Name of Signer)

10/21/13
(Date)

FISCAL FUNDING ADDENDUM

LESSEE	Full Legal Name <u>Lane, County of</u>	DBA Name (If Any) _____
	Billing Address <u>796 W 13th Ave</u>	Phone Number <u>541-682-7317</u>
	City <u>Eugene</u>	County <u>Lane</u> State <u>OR</u> Zip Code <u>97402</u>
	Lease Number _____	Lease Date _____

Lessee warrants that it has funds available to pay all rents (the "Lease Payments") payable under the above - identified Lease until the end of Lessee's current appropriation periods. If Lessee's legislative body or other funding authority does not appropriate funds for Lease Payments for any subsequent appropriation period and Lessee does not otherwise have funds available to lawfully pay the Lease Payments (a "Non-Appropriation Event") Lessee may, subject to the conditions herein and upon prior written notice to Lessor (the "Non-Appropriation Notice"), effective 60 days after the later of Lessor's receipt of same or the end of the Lessee's current appropriation period (the "Non-Appropriation Date"), terminate the Lease and be released of its obligation to make all Lease Payments due Lessor coming due after the Non-Appropriation Date. As a condition to exercising its rights under the Addendum Lessee shall (1) provide in the Non-Appropriation Notice a certification of a responsible official that a Non-Appropriation Event has occurred, (2) deliver to Lessor an opinion of Lessee's counsel (addressed to Lessor) verifying that the Non-Appropriation Event as set forth in the Non-Appropriation Notice has occurred, (3) return the equipment subject to the Lease (the "Equipment") on or before the Non-Appropriation Date to Lessor or a location designated by Lessor, in the condition required by, and in accordance with the return provisions of, the Lease and at Lessee's expense, and (4) pay Lessor all sums payable to Lessor under the Lease up to the Non-Appropriation Date.

In the event of any Non-Appropriation Event, Lessor shall retain all sums paid hereunder or under the Lease by Lessee, including the Security Deposit (if any) specified in the Lease.

This Addendum is not intended to permit Lessee to terminate the Lease at will or for convenience.

YOU AGREE THAT A FACSIMILE COPY OF THIS DOCUMENT WITH FACSIMILE SIGNATURES MAY BE TREATED AS AN ORIGINAL AND WILL BE ADMISSIBLE AS EVIDENCE IN A COURT OF LAW.

LESSEE SIGNATURE	Signature X <u>[Signature]</u> (MUST BE SIGNED BY AUTHORIZED REPRESENTATIVE OR OFFICER OF GOVERNMENT ENTITY)
	Print Name <u>Rachel Bivens</u>
	Title <u>Dir. of Marketing</u> Date <u>10/24/13</u>
	Name of Government Entity <u>Lane County</u>

ACCEPTED BY LESSOR	Signature X _____
	Print Name _____
	Title _____ Date _____
	Name of Corporation or Partnership _____

050EDOC098

CATEGORY 2 - SEGMENT C1: SPEED 21 - 30 PPM (B/W), VOLUME BAND ≤9000						
Multifunctional Digital PHOTOCOPIERS - (MONOCHROME) - MUNICIPAL LEASE						
MFG/MODEL Konica Minolta BH 223	PURCHASE	TERM	MUNICIPAL LEASE YEARLY BASE	BUY OUT (Residual Value)	FSM PRICE PER PRINT RATE (to the 4th decimal)	
SPEED (PPM) 22 ppm						
BLI MAXIMUM MONTHLY DUTY CYCLE 60,000		24 MTHS	1,349.35	\$1.00		
OPTIMUM OPERATING MTHLY VOLUME 3,000 - 7,000		36 MTHS	911.98	\$1.00		
		48 MTHS	704.15	\$1.00		
		60 MTHS	579.14	\$1.00		
At minimum, list requested options. Accessories required for unit to meet the minimum specifications shall not be listed and shall be included in the copier unit price.						
Accessories	Purchase Price	MUNICIPAL Lease Term				
		12 Mth	24 Mth	36 Mth	48 Mth	60 Mth
Print Board/Network Print	Std.	N/A	N/A	N/A	N/A	N/A
Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Color Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Fax	542.96	50.50	23.62	15.96	12.33	10.14
Network Fax	Std.	N/A	N/A	N/A	N/A	N/A
2-3 Hole Punch	236.60	22.00	10.29	6.96	5.37	4.42
Large Capacity Drawer; 1000 minimum capacity	225.20	20.94	9.80	6.62	5.11	4.20
Saddle Stitch Finisher	581.25	54.06	25.28	17.09	13.19	10.85
Miscellaneous		Instructions: Below list & detail fees, if any. List \$0 if no fee.				
Equipment Relocation/Transfer		0.00				
Required Hard Drive Scrubbing		0.00				

CATEGORY 2 - SEGMENT C1: SPEED 21 - 30 PPM (B/W), VOLUME BAND ≤9000						
CATEGORY 2 - SEGMENT C1: SPEED 21 - 30 PPM (B/W), VOLUME BAND ≤9000						
Multifunctional Digital PHOTOCOPIERS - (MONOCHROME & COLOR-CAPABLE) - MUNICIPAL LEASE						
MFG/MODEL Konica Minolta BH C220	PURCHASE	TERM	MUNICIPAL LEASE YEARLY BASE	BUY OUT (Residual Value)	FSM PRICE PER PRINT RATE (to the 4th decimal)	
SPEED (PPM) 22 ppm						
BLI MAXIMUM MONTHLY DUTY CYCLE 60,000		12 MTHS	4,073.43	\$1.00	Color - .0500	
OPTIMUM OPERATING MTHLY VOLUME 3,000 - 7,000		24 MTHS	1,905.32	\$1.00		
		36 MTHS	1,287.73	\$1.00		
		48 MTHS	994.27	\$1.00		
		60 MTHS	817.75	\$1.00		
At minimum, list requested options. Accessories required for unit to meet the minimum specifications shall not be listed and shall be included in the copier unit price.						
Accessories	Purchase Price	MUNICIPAL Lease Term				
		12 Mth	24 Mth	36 Mth	48 Mth	60 Mth
Print Board/Network Print	Std.	N/A	N/A	N/A	N/A	N/A
Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Color Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Fax	542.96	50.50	23.62	15.96	12.33	10.14
Network Fax	Std.	N/A	N/A	N/A	N/A	N/A
2-3 Hole Punch	236.60	22.00	10.29	6.96	5.37	4.42
Large Capacity Drawer; 1000 minimum capacity	387.12	36.00	16.84	11.38	8.79	7.23
Saddle Stitch Finisher	581.25	54.06	25.28	17.09	13.19	10.85
Miscellaneous		Instructions: Below list & detail fees, if any. List \$0 if no fee.				
Equipment Relocation/Transfer		0.00				
Required Hard Drive Scrubbing		0.00				

CATEGORY 2 - SEGMENT C1: SPEED 21 - 30 PPM (B/W), VOLUME BAND ≤9000						
CATEGORY 2 - SEGMENT C2: SPEED 31 - 40 PPM (B/W), VOLUME BAND ≤17000						
Multifunctional Digital PHOTOCOPIERS - (MONOCHROME) - MUNICIPAL LEASE						
MFG/MODEL Konica Minolta BH 363	PURCHASE	TERM	MUNICIPAL LEASE YEARLY BASE	BUY OUT (Residual Value)	FSM PRICE PER PRINT RATE (to the 4th decimal)	
SPEED (PPM) 36 ppm		12 MTHS	3,536.64	\$1.00	0.0072	
BLI MAXIMUM MONTHLY DUTY CYCLE 150,000		24 MTHS	1,654.23	\$1.00		
OPTIMUM OPERATING MTHLY VOLUME 6,000 - 11,000		36 MTHS	1,118.03	\$1.00		
		48 MTHS	863.24	\$1.00		
	60 MTHS	709.99	\$1.00			
At minimum, list requested options. Accessories required for unit to meet the minimum specifications shall not be listed and shall be included in the copier unit price.						
Accessories	Purchase Price	MUNICIPAL Lease Term				
		12 Mth	24 Mth	36 Mth	48 Mth	60 Mth
Print Board/Network Print	Std.	N/A	N/A	N/A	N/A	N/A
Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Color Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Fax	542.96	50.50	23.62	15.96	12.33	10.14
Network Fax	Std.	N/A	N/A	N/A	N/A	N/A
2-3 Hole Punch	236.60	22.00	10.29	6.96	5.37	4.42
Large Capacity Drawer; 1000 minimum capacity	225.20	20.94	9.80	6.62	5.11	4.20
Saddle Stitch Finisher	581.25	54.06	25.28	17.09	13.19	10.85
Miscellaneous	Instructions: Below list & detail fees, if any. List \$0 if no fee.					
Equipment Relocation/Transfer						0.00
Required Hard Drive Scrubbing						0.00

CATEGORY 2 - SEGMENT C1: SPEED 21 - 30 PPM (B/W), VOLUME BAND ≤9000						
CATEGORY 2 - SEGMENT C2: SPEED 31 - 40 PPM (B/W), VOLUME BAND ≤17000						
Multifunctional Digital PHOTOCOPIERS - (MONOCHROME & COLOR-CAPABLE) - MUNICIPAL LEASE						
MFG/MODEL Sharp MX-3110N	PURCHASE	TERM	MUNICIPAL LEASE YEARLY BASE	BUY OUT (Residual Value)	FSM PRICE PER PRINT RATE (to the 4th decimal)	
SPEED (PPM)						
31 ppm	4,538.14	12 MTHS	5,064.56	\$1.00	B/W - .0075 Color - .0570	
BLI MAXIMUM MONTHLY DUTY CYCLE 100,000		24 MTHS	2,368.91	\$1.00		
		36 MTHS	1,601.06	\$1.00		
OPTIMUM OPERATING MTHLY VOLUME 4,000 - 9,000		48 MTHS	1,236.19	\$1.00		
		60 MTHS	1,016.72	\$1.00		
At minimum, list requested options. Accessories required for unit to meet the minimum specifications shall not be listed and shall be included in the copier unit price.						
Accessories	Purchase Price	MUNICIPAL Lease Term				
		12 Mth	24 Mth	36 Mth	48 Mth	60 Mth
Print Board/Network Print	206.00	19.16	8.96	6.06	4.68	3.85
Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Color Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Fax	335.05	31.16	14.57	9.85	7.61	6.26
Network Fax	Std. W/Fax	N/A	N/A	N/A	N/A	N/A
2-3 Hole Punch	236.60	22.00	10.29	6.96	5.37	4.42
Large Capacity Drawer; 1000 minimum capacity	387.12	36.00	16.84	11.38	8.79	7.23
Saddle Stitch Finisher	1,110.31	103.26	48.30	32.64	25.20	20.73
Miscellaneous		Instructions: Below list & detail fees, if any. List \$0 if no fee.				
Equipment Relocation/Transfer		0.00				
Required Hard Drive Scrubbing		0.00				

CATEGORY 2 - SEGMENT C1: SPEED 21 - 30 PPM (B/W), VOLUME BAND ≤9000						
CATEGORY 2 - SEGMENT C3: SPEED 41 - 49 PPM (B/W), VOLUME BAND ≤26500						
Multifunctional Digital PHOTOCOPIERS - (MONOCHROME) - MUNICIPAL LEASE						
MFG/MODEL Sharp MX-M453N	PURCHASE	TERM	MUNICIPAL LEASE YEARLY BASE	BUY OUT (Residual Value)	FSM PRICE PER PRINT RATE (to the 4th decimal)	
SPEED (PPM) 45 ppm						
BLI MAXIMUM MONTHLY DUTY CYCLE 200,000		12 MTHS	3,750.68	\$1.00		
OPTIMUM OPERATING MTHLY VOLUME 6,000 - 14,000		24 MTHS	1,754.35	\$1.00		
		36 MTHS	1,185.70	\$1.00		
		48 MTHS	915.49	\$1.00		
		60 MTHS	752.96	\$1.00		
At minimum, list requested options. Accessories required for unit to meet the minimum specifications shall not be listed and shall be included in the copier unit price.						
Accessories	Purchase Price	MUNICIPAL Lease Term				
		12 Mth	24 Mth	36 Mth	48 Mth	60 Mth
Print Board/Network Print	164.95	15.34	7.18	4.85	3.74	3.08
Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Color Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Fax	335.05	31.16	14.57	9.85	7.61	6.26
Network Fax	Std. W/Fax	N/A	N/A	N/A	N/A	N/A
2-3 Hole Punch	315.79	29.37	13.74	9.28	7.17	5.90
Large Capacity Drawer; 1000 minimum capacity	301.03	28.00	13.09	8.85	6.83	5.62
Saddle Stitch Finisher	1,110.31	103.26	48.30	32.64	25.20	20.73
Miscellaneous		Instructions: Below list & detail fees, if any. List \$0 if no fee.				
Equipment Relocation/Transfer		0.00				
Required Hard Drive Scrubbing		0.00				

CATEGORY 2 - SEGMENT C1: SPEED 21 - 30 PPM (B/W), VOLUME BAND ≤9000						
CATEGORY 2 - SEGMENT C3: SPEED 41 - 49 PPM (B/W), VOLUME BAND ≤26500						
Multifunctional Digital PHOTOCOPIERS - (MONOCHROME & COLOR-CAPABLE) - MUNICIPAL LEASE						
MFG/MODEL Sharp MX-4111N	PURCHASE	TERM	MUNICIPAL LEASE YEARLY BASE	BUY OUT (Residual Value)	FSM PRICE PER PRINT RATE (to the 4th decimal)	
SPEED (PPM)						
41 ppm	5,680.41	12 MTHS	6,339.34	\$1.00	B/W - .0072	
BLI MAXIMUM MONTHLY DUTY CYCLE 150,000		24 MTHS	2,965.17	\$1.00	Color - .0550	
		36 MTHS	2,004.05	\$1.00		
OPTIMUM OPERATING MTHLY VOLUME 6,000 - 14,000		48 MTHS	1,547.34	\$1.00		
		60 MTHS	1,272.64	\$1.00		
At minimum, list requested options. Accessories required for unit to meet the minimum specifications shall not be listed and shall be included in the copier unit price.						
Accessories	Purchase Price	MUNICIPAL Lease Term				
		12 Mth	24 Mth	36 Mth	48 Mth	60 Mth
Print Board/Network Print	Std.	N/A	N/A	N/A	N/A	N/A
Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Color Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Fax	335.05	31.16	14.57	9.85	7.61	6.26
Network Fax	Std. W/Fax	N/A	N/A	N/A	N/A	N/A
2-3 Hole Punch	315.79	29.37	13.74	9.28	7.17	5.90
Large Capacity Drawer; 1000 minimum capacity	301.03	28.00	13.09	8.85	6.83	5.62
Saddle Stitch Finisher	1,110.31	103.26	48.30	32.64	25.20	20.73
Miscellaneous		Instructions: Below list & detail fees, if any. List \$0 if no fee.				
Equipment Relocation/Transfer		0.00				
Required Hard Drive Scrubbing		0.00				

CATEGORY 2 - SEGMENT C1: SPEED 21 - 30 PPM (B/W), VOLUME BAND ≤9000						
CATEGORY 2 - SEGMENT C3: SPEED 50 - 59 PPM (B/W), VOLUME BAND ≤37250						
Multifunctional Digital PHOTOCOPIERS - (MONOCHROME) - MUNICIPAL LEASE						
MFG/MODEL Sharp MX-M503N	PURCHASE	TERM	MUNICIPAL LEASE YEARLY BASE	BUY OUT (Residual Value)	FSM PRICE PER PRINT RATE (to the 4th decimal)	
SPEED (PPM) 50 ppm						
BLI MAXIMUM MONTHLY DUTY CYCLE 200,000		12 MTHS	4,671.10	\$1.00		
OPTIMUM OPERATING MTHLY VOLUME 8,000 - 16,000		24 MTHS	2,184.87	\$1.00		
		36 MTHS	1,476.67	\$1.00		
		48 MTHS	1,140.15	\$1.00		
		60 MTHS	937.74	\$1.00		
At minimum, list requested options. Accessories required for unit to meet the minimum specifications shall not be listed and shall be included in the copier unit price.						
Accessories	Purchase Price	MUNICIPAL Lease Term				
		12 Mth	24 Mth	36 Mth	48 Mth	60 Mth
Print Board/Network Print	164.95	15.34	7.18	4.85	3.74	3.08
Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Color Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Fax	335.05	31.16	14.57	9.85	7.61	6.26
Network Fax	Std. W/Fax	N/A	N/A	N/A	N/A	N/A
2-3 Hole Punch	315.79	29.37	13.74	9.28	7.17	5.90
Large Capacity Drawer; 1000 minimum capacity	301.03	28.00	13.09	8.85	6.83	5.62
Saddle Stitch Finisher	1,110.31	103.26	48.30	32.64	25.20	20.73
Miscellaneous		Instructions: Below list & detail fees, if any. List \$0 if no fee.				
Equipment Relocation/Transfer		0.00				
Required Hard Drive Scrubbing		0.00				

CATEGORY 2 - SEGMENT C1: SPEED 21 - 30 PPM (B/W), VOLUME BAND ≤9000						
CATEGORY 2 - SEGMENT C3: SPEED 50 - 59 PPM (B/W), VOLUME BAND ≤37250						
Multifunctional Digital PHOTOCOPIERS - (MONOCHROME & COLOR-CAPABLE) - MUNICIPAL LEASE						
SPEED (PPM) Sharp MX-5111N	PURCHASE	TERM	MUNICIPAL LEASE YEARLY BASE	BUY OUT (Residual Value)	FSM PRICE PER PRINT RATE (to the 4th decimal)	
SPEED (PPM)						
51 ppm	6,298.97	12 MTHS	7,029.65	\$1.00	B/W - .0072 Color - .0500	
BLI MAXIMUM MONTHLY DUTY CYCLE 150,000		24 MTHS	3,288.06	\$1.00		
OPTIMUM OPERATING MTHLY VOLUME 9,000 - 18,000		36 MTHS	2,222.28	\$1.00		
		48 MTHS	1,715.84	\$1.00		
		60 MTHS	1,411.22	\$1.00		
At minimum, list requested options. Accessories required for unit to meet the minimum specifications shall not be listed and shall be included in the copier unit price.						
Accessories	Purchase Price	MUNICIPAL Lease Term				
		12 Mth	24 Mth	36 Mth	48 Mth	60 Mth
Print Board/Network Print	Std.	N/A	N/A	N/A	N/A	N/A
Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Color Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Fax	335.05	31.16	14.57	9.85	7.61	6.26
Network Fax	Std. W/Fax	N/A	N/A	N/A	N/A	N/A
2-3 Hole Punch	315.79	29.37	13.74	9.28	7.17	5.90
Large Capacity Drawer; 1000 minimum capacity	301.03	28.00	13.09	8.85	6.83	5.62
Saddle Stitch Finisher	1,110.31	103.26	48.30	32.64	25.20	20.73
Miscellaneous		Instructions: Below list & detail fees, if any. List \$0 if no fee.				
Equipment Relocation/Transfer		0.00				
Required Hard Drive Scrubbing		0.00				

CATEGORY 2 - SEGMENT C1: SPEED 21 - 30 PPM (B/W), VOLUME BAND ≤9000						
CATEGORY 2 - SEGMENT C3: SPEED 60 - 69 PPM (B/W), VOLUME BAND ≤55000						
Multifunctional Digital PHOTOCOPIERS - (MONOCHROME) - MUNICIPAL LEASE						
MFG/MODEL Konica Minolta BH 652	PURCHASE	TERM	MUNICIPAL LEASE YEARLY BASE	BUY OUT (Residual Value)	FSM PRICE PER PRINT RATE (to the 4th decimal)	
SPEED (PPM) 65 ppm						
BLI MAXIMUM MONTHLY DUTY CYCLE 190,000		24 MTHS	3,144.54	\$1.00	B/W - .0040	
OPTIMUM OPERATING MTHLY VOLUME 20,000 - 45,000		36 MTHS	2,125.27	\$1.00		
		48 MTHS	1,640.94	\$1.00		
		60 MTHS	1,349.62	\$1.00		
At minimum, list requested options. Accessories required for unit to meet the minimum specifications shall not be listed and shall be included in the copier unit price.						
Accessories	Purchase Price	MUNICIPAL Lease Term				
		12 Mth	24 Mth	36 Mth	48 Mth	60 Mth
Print Board/Network Print	Std.	N/A	N/A	N/A	N/A	N/A
Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Color Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Fax	541.72	50.38	23.56	15.93	12.30	10.11
Network Fax	Std.	N/A	N/A	N/A	N/A	N/A
2-3 Hole Punch	236.60	22.00	10.29	6.96	5.37	4.42
Large Capacity Drawer; 1000 minimum capacity	Std.	N/A	N/A	N/A	N/A	N/A
Saddle Stitch Finisher	581.25	54.06	25.28	17.09	13.19	10.85
100 Sheet Stapling Finisher	715.00	66.50	31.10	21.02	16.23	13.35
Saddle Finisher (100 Sheet Stapler)	712.44	66.26	30.99	20.95	16.17	13.30
Miscellaneous		Instructions: Below list & detail fees, if any. List \$0 if no fee.				
Equipment Relocation/Transfer		0.00				
Required Hard Drive Scrubbing		0.00				

CATEGORY 2 - SEGMENT C1: SPEED 21 - 30 PPM (B/W), VOLUME BAND ≤9000						
CATEGORY 2 - SEGMENT C3: SPEED 60 - 69 PPM (B/W), VOLUME BAND ≤55000						
Multifunctional Digital PHOTOCOPIERS - (MONOCHROME & COLOR-CAPABLE) - MUNICIPAL LEASE						
MFG/MODEL Konica Minolta BH C654	PURCHASE	TERM	MUNICIPAL LEASE YEARLY BASE	BUY OUT (Residual Value)	FSM PRICE PER PRINT RATE (to the 4th decimal)	
SPEED (PPM)						
65 ppm	9,562.63	12 MTHS	10,671.90	\$1.00	B/W - .0070	Color - .0470
BLI MAXIMUM MONTHLY DUTY CYCLE 250,000		24 MTHS	4,991.69	\$1.00		
OPTIMUM OPERATING MTHLY VOLUME 17,000 - 35,000		36 MTHS	3,373.70	\$1.00		
		48 MTHS	2,604.86	\$1.00		
		60 MTHS	2,142.41	\$1.00		
At minimum, list requested options. Accessories required for unit to meet the minimum specifications shall not be listed and shall be included in the copier unit price.						
Accessories	Purchase Price	MUNICIPAL Lease Term				
		12 Mth	24 Mth	36 Mth	48 Mth	60 Mth
Print Board/Network Print	Std.	N/A	N/A	N/A	N/A	N/A
Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Color Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Fax	536.73	49.92	23.35	15.78	12.18	10.02
Network Fax	Std.	N/A	N/A	N/A	N/A	N/A
2-3 Hole Punch	256.19	23.83	11.14	7.53	5.82	4.78
Large Capacity Drawer; 1000 minimum capacity	Std.	N/A	N/A	N/A	N/A	N/A
Saddle Stitch Finisher	598.07	55.62	26.02	17.58	13.58	11.17
100 Sheet Stapling Finisher	612.36	56.95	26.64	18.00	13.90	11.43
Saddle Finisher (100 Sheet Stapler)	774.98	72.07	33.71	22.78	17.59	14.47
Miscellaneous	Instructions: Below list & detail fees, if any. List \$0 if no fee.					
Equipment Relocation/Transfer						0.00
Required Hard Drive Scrubbing						0.00

CATEGORY 2 - SEGMENT C1: SPEED 21 - 30 PPM (B/W), VOLUME BAND ≤9000						
CATEGORY 2 - SEGMENT C4: SPEED 70 - 79 PPM (B/W), VOLUME BAND ≤82000						
Multifunctional Digital PHOTOCOPIERS - (MONOCHROME) - MUNICIPAL LEASE						
MFG/MODEL Sharp MX-M753N	PURCHASE	TERM	MUNICIPAL LEASE YEARLY BASE	BUY OUT (Residual Value)	FSM PRICE PER PRINT RATE (to the 4th decimal)	
SPEED (PPM) 75 ppm						
BLI MAXIMUM MONTHLY DUTY CYCLE 300,000		24 MTHS	3,817.59	\$1.00		
OPTIMUM OPERATING MTHLY VOLUME 20,000 - 55,000		36 MTHS	2,580.17	\$1.00		
		48 MTHS	1,992.17	\$1.00		
		60 MTHS	1,638.49	\$1.00		
At minimum, list requested options. Accessories required for unit to meet the minimum specifications shall not be listed and shall be included in the copier unit price.						
Accessories	Purchase Price	MUNICIPAL Lease Term				
		12 Mth	24 Mth	36 Mth	48 Mth	60 Mth
Print Board/Network Print	164.95	15.24	8.04	5.69	4.49	3.77
Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Color Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Fax	335.05	31.16	14.57	9.85	7.61	6.26
Network Fax	Std. W/Fax	N/A	N/A	N/A	N/A	N/A
2-3 Hole Punch	383.51	35.67	16.68	11.28	8.71	7.16
Large Capacity Drawer; 1000 minimum capacity	Std.	N/A	N/A	N/A	N/A	N/A
Saddle Stitch Finisher	1,139.18	105.94	49.55	33.49	25.86	21.27
Miscellaneous		Instructions: Below list & detail fees, if any. List \$0 if no fee.0				
Equipment Relocation/Transfer		0.00				
Required Hard Drive Scrubbing		0.00				

CATEGORY 2 - SEGMENT C1: SPEED 21 - 30 PPM (B/W), VOLUME BAND ≤9000						
CATEGORY 2 - SEGMENT C4: SPEED 70 - 79 PPM (B/W), VOLUME BAND ≤82000						
Multifunctional Digital PHOTOCOPIERS - (MONOCHROME & COLOR-CAPABLE) - MUNICIPAL LEASE						
MFG/MODEL Konica Minolta C754	PURCHASE	TERM	MUNICIPAL LEASE YEARLY BASE	BUY OUT (Residual Value)	FSM PRICE PER PRINT RATE (to the 4th decimal)	
SPEED (PPM)						
75 ppm	11,180.15	12 MTHS	12,477.05	\$1.00	B/W - .0070 Color - .0470	
BLI MAXIMUM MONTHLY DUTY CYCLE 278,000		24 MTHS	5,836.04	\$1.00		
OPTIMUM OPERATING MTHLY VOLUME 20,000 - 40,000		36 MTHS	3,944.36	\$1.00		
		48 MTHS	3,045.47	\$1.00		
		60 MTHS	2,504.80	\$1.00		
At minimum, list requested options. Accessories required for unit to meet the minimum specifications shall not be listed and shall be included in the copier unit price.						
Accessories	Purchase Price	MUNICIPAL Lease Term				
		12 Mth	24 Mth	36 Mth	48 Mth	60 Mth
Print Board/Network Print	Std.	N/A	N/A	N/A	N/A	N/A
Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Color Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Fax	536.73	49.92	23.35	15.78	12.18	10.02
Network Fax	Std.	N/A	N/A	N/A	N/A	N/A
2-3 Hole Punch	256.19	23.83	11.14	7.53	5.82	4.78
Large Capacity Drawer; 1000 minimum capacity	Std.	N/A	N/A	N/A	N/A	N/A
Saddle Stitch Finisher	598.07	55.62	26.02	17.58	13.58	11.17
100 Sheet Stapling Finisher	612.36	56.95	26.64	18.00	13.90	11.43
Saddle Finisher (100 Sheet Stapler)	774.98	72.07	33.71	22.78	17.59	14.47
Miscellaneous	Instructions: Below list & detail fees, if any. List \$0 if no fee.					
Equipment Relocation/Transfer						0.00
Required Hard Drive Scrubbing						0.00

CATEGORY 2 - SEGMENT C1: SPEED 21 - 30 PPM (B/W), VOLUME BAND ≤9000						
CATEGORY 2 - SEGMENT C4: SPEED 80 - 89 PPM (B/W), VOLUME BAND ≤135000						
Multifunctional Digital PHOTOCOPIERS - (MONOCHROME) - MUNICIPAL LEASE						
MFG/MODEL Canon 8085	PURCHASE	TERM	MUNICIPAL LEASE YEARLY BASE	BUY OUT (Residual Value)	FSM PRICE PER PRINT RATE (to the 4th decimal)	
SPEED (PPM) 85 ppm						
BLI MAXIMUM MONTHLY DUTY CYCLE N/A	10,485.57	12 MTHS	11,701.90	\$1.00	0.0038	
OPTIMUM OPERATING MTHLY VOLUME 30,000 - 70,000		24 MTHS	5,473.47	\$1.00		
		36 MTHS	3,699.31	\$1.00		
		48 MTHS	2,856.27	\$1.00		
		60 MTHS	2,349.19	\$1.00		
At minimum, list requested options. Accessories required for unit to meet the minimum specifications shall not be listed and shall be included in the copier unit price.						
Accessories	Purchase Price	MUNICIPAL Lease Term				
		12 Mth	24 Mth	36 Mth	48 Mth	60 Mth
Print Board/Network Print	Std.	N/A	N/A	N/A	N/A	N/A
Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Color Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Fax	422.17	39.26	18.36	12.41	9.58	7.88
Network Fax	Std. W/Fax	N/A	N/A	N/A	N/A	N/A
2-3 Hole Punch	348.45	32.41	15.16	10.24	7.91	6.51
Large Capacity Drawer; 1000 minimum capacity	Std.	N/A	N/A	N/A	N/A	N/A
Saddle Stitch Finisher	1,033.33	96.10	44.95	30.38	23.46	19.29
Miscellaneous		Instructions: Below list & detail fees, if any. List \$0 if no fee.				
Equipment Relocation/Transfer		0.00				
Required Hard Drive Scrubbing		0.00				

CATEGORY 2 - SEGMENT C1: SPEED 21 - 30 PPM (B/W), VOLUME BAND ≤9000						
CATEGORY 2 - SEGMENT LP1: SPEED 90-99 PPM (B/W), VOLUME BAND ≤175000						
Multifunctional Digital PHOTOCOPIERS - (MONOCHROME) - MUNICIPAL LEASE						
MFG/MODEL Canon 8095	PURCHASE	TERM	MUNICIPAL LEASE YEARLY BASE	BUY OUT (Residual Value)	FSM PRICE PER PRINT RATE (to the 4th decimal)	
SPEED (PPM) 95 ppm						
BLI MAXIMUM MONTHLY DUTY CYCLE N/A		12 MTHS	13,042.25	\$1.00		
OPTIMUM OPERATING MTHLY VOLUME 40,000 - 90,000		24 MTHS	6,100.41	\$1.00		
		36 MTHS	4,123.03	\$1.00		
		48 MTHS	3,183.43	\$1.00		
		60 MTHS	2,618.27	\$1.00		
At minimum, list requested options. Accessories required for unit to meet the minimum specifications shall not be listed and shall be included in the copier unit price.						
Accessories	Purchase Price	MUNICIPAL Lease Term				
		12 Mth	24 Mth	36 Mth	48 Mth	60 Mth
Print Board/Network Print	Std.	N/A	N/A	N/A	N/A	N/A
Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Color Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Fax	422.17	39.26	18.36	12.41	9.58	7.88
Network Fax	Std. W/Fax	N/A	N/A	N/A	N/A	N/A
2-3 Hole Punch	348.45	32.41	15.16	10.24	7.91	6.51
Large Capacity Drawer; 1000 minimum capacity	Std.	N/A	N/A	N/A	N/A	N/A
Saddle Stitch Finisher	1,033.33	96.10	44.95	30.38	23.46	19.29
Miscellaneous		Instructions: Below list & detail fees, if any. List \$0 if no fee.				
Equipment Relocation/Transfer		0.00				
Required Hard Drive Scrubbing		0.00				

CATEGORY 2 - SEGMENT C1: SPEED 21 - 30 PPM (B/W), VOLUME BAND ≤9000						
CATEGORY 2 - SEGMENT LP1: SPEED 100+ PPM (B/W), VOLUME BAND <175000						
Multifunctional Digital PHOTOCOPIERS - (MONOCHROME) - MUNICIPAL LEASE						
MFG/MODEL Canon 8105	PURCHASE	TERM	MUNICIPAL LEASE YEARLY BASE	BUY OUT (Residual Value)	FSM PRICE PER PRINT RATE (to the 4th decimal)	
SPEED (PPM) 105 ppm						
	15,144.33	12 MTHS	16,901.07	\$1.00	0.0037	
BLI MAXIMUM MONTHLY DUTY CYCLE N/A		24 MTHS	7,905.34	\$1.00		
		36 MTHS	5,342.92	\$1.00		
OPTIMUM OPERATING MTHLY VOLUME 50,000 - 110,000		48 MTHS	4,125.32	\$1.00		
		60 MTHS	3,392.94	\$1.00		
At minimum, list requested options. Accessories required for unit to meet the minimum specifications shall not be listed and shall be included in the copier unit price.						
Accessories	Purchase Price	MUNICIPAL Lease Term				
		12 Mth	24 Mth	36 Mth	48 Mth	60 Mth
Print Board/Network Print	Std.	N/A	N/A	N/A	N/A	N/A
Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Color Scan to Email	Std.	N/A	N/A	N/A	N/A	N/A
Fax	422.17	39.26	18.36	12.41	9.58	7.88
Network Fax	Std. W/Fax	N/A	N/A	N/A	N/A	N/A
2-3 Hole Punch	348.45	32.41	15.16	10.24	7.91	6.51
Large Capacity Drawer; 1000 minimum capacity	Std.	N/A	N/A	N/A	N/A	N/A
Saddle Stitch Finisher	1,033.33	96.10	44.95	30.38	23.46	19.29
Miscellaneous		Instructions: Below list & detail fees, if any. List \$0 if no fee.				
Equipment Relocation/Transfer		0.00				
Required Hard Drive Scrubbing		0.00				